

Laurent LINNEMER

birth: December 16, 1968 (Toulon, France), Married.

Address : CREST

5, avenue Henry Le Chatelier

91120 Palaiseau, France.

Phone: 33 1 70 26 68 19

Email: laurent.linnemer@ensae.fr

WebPage : <http://www.crest.fr/ses.php?user=2988>

Current Position: Professor CREST since September 2005.

Previous and visiting positions:

April-July 2017 : *visiting researcher* Kyoto Institute of Economic Research (KIER)

May-July 2010 : *visiting researcher* Kyoto Institute of Economic Research (KIER)

September 2004 - September 2016 : Professor École Polytechnique (part-time)

September 2003 - September 2005 : Professor Université Montpellier 1

March 2002- Member of CESifo

September 1998 - September 2003 : Professor Université Lille 2

September 1996 - September 2003 : CREST (LEI) part-time

January-June 2000 : *visiting researcher* University of California Santa Barbara

September 1996- September 1998 : Assistant Professor Université Lille 3, IUT B

September 1995-September 1996 : Teaching Assistant Université de Cergy-Pontoise

Diplomas:

Habilitation à diriger les recherches: July 1997 Université Paris I

PhD Thesis : Advertising as a Signal of Quality January 1996, Advisors: Patrick Rey and Bruno Jullien

ENSAE : July 1991

Teaching: Industrial Organization, Game Theory, Organizational Economics, Microeconomics.

Research:

Publications in English

1. “[Linear demand systems for differentiated goods: Overview and user’s guide](#)”, 2020, with Philippe Choné, *International Journal of Industrial Organization*, Volume 73, December 2020, pages.
2. “[Roger Guesnerie: An Hors Catégorie Career](#)”, *Annals of Economics and Statistics* , No. 135 (September 2019), pp. 1-55.
3. “[Jean-Michel Grandmont: Not Playing Second Fiddle](#) ”, with Michael Visser, *Annals of Economics and Statistics*, No. 130 (June 2018), pages 1-34.
4. “[Nonlinear Pricing and Exclusion : II. Must-Stock Products](#)”, with Philippe Choné, *RAND Journal of Economics*, Volume 47, Issue 3, pages 631-660, Fall 2016. Best paper award 2017 of the ACE (Association of Competition Economics).
5. “[Self-Selection in Tournaments: The Case of Chess Players](#)”, with Michael Visser, *Journal of Economic Behavior & Organization*, Volume 126, Part A, June 2016, pages 213-234.
6. “[Nonlinear Pricing and Exclusion : I. Buyer Opportunism](#)”, with Philippe Choné, *RAND Journal of Economics*, Volume 46, Issue 2, pages 217-240, Summer 2015.
7. “[A treatment effect method for merger analysis with an application to parking prices in Paris](#)”, with Philippe Choné, *Journal of Industrial Economics*, Volume LX, No. 4, December 2012, pp. 631-656.
8. “[Dissipative advertising signals quality: static model with a continuum of types](#)”, *Economics Letters*, Vol. 114, Issue 2, February 2012, pp. 150-153.
9. “[Testing for asymmetric information in the viager market](#)” , with Philippe Février and Michael Visser, *Journal of Public Economics*, Vol. 96, Issues 1-2, February 2012, pp. 104-123.
10. “[Caught in a stranglehold? Advertising: What else?](#)”, 2011, *Manchester School*, Vol. 79 No. 1, January, pp. 63-80.
11. “[Optimal litigation strategies with observable case preparation](#)”, 2010, with Philippe Choné, *Games and Economic Behavior*, Vol. 70 (2), November, pp. 271-288.
12. “[Assessing horizontal mergers under uncertain efficiency gains](#)”, 2008, with Philippe Choné, *International Journal of Industrial Organization*, Vol. 26, No 4, pp. 913-929.
13. “[Publish or Peer-rich \(Skills and Networks in Hiring Economics Professors\)](#)”, 2008, with Pierre-Philippe Combes and Michael Visser, *Labour Economics*, Vol. 15, No 3, pp. 456-474 .
14. “[Buy or wait, that is the option \(Buyer’s option in sequential laboratory auctions\)](#)”, with Philippe Février and Michael Visser, 2007, *RAND Journal of Economics*, Vol. 38, No 1, Spring, pp. 98-118.

15. “Equilibrium selection: Payoff or Risk Dominance? The case of the “Weakest Link””, with Philippe Février, 2006, *Journal of Economic Behavior & Organization*, vol. 60 (2), June, pp. 164-181.
16. “Idiosyncratic Shocks in an Asymmetric Cournot Oligopoly”, with Philippe Février, 2004, *International Journal of Industrial Organization*, vol. 22 (6), pp. 835-848.
17. “Where are the economists who publish? (Publication Concentration and European Rankings based on Cumulative Publications)”, 2003, with Pierre-Philippe Combes *Journal of the European Economic Association*, vol. 1, number 6, December, pp. 1250-1308.
18. “Backward integration by a dominant firm”, 2003, *Journal of Economics & Management Strategy*, vol. 12, Issue 2, Summer pp. 231-259.
19. “Price and advertising as signals of quality when some consumers are informed”, 2002, *International Journal of Industrial Organization*, vol. 20 (7), pp. 931-947.
20. “Intermodal Competition and Regional Inequalities”, 2000, with Pierre-Philippe Combes, *Regional Science and Urban Economics*, 30, pp. 131-184.
21. “Entry Deterrence, Product Quality : Price and Advertising as Signals”, 1998, *Journal of Economics & Management Strategy*, vol. 7, Issue 4, Winter, pp. 615-645.

Publications in French

1. “Conflits liés à la certification dans une relation commerciale”, 2007, with Anne Perrot, *Économie et Prévision*, No 178-179, pp. 15-24.
2. “La grenouille qui se peut faire aussi grosse que le bœuf”, with Philippe Février, 2004, *Annales d'Économie et de Statistiques* no 73, Janvier/Mars, pp. 199-225.
3. “Tout ce que vous avez toujours voulu savoir sur le concours d'agrégation en sciences économiques”, with Anne Perrot, *Revue Économique*, 2004, Mars, vol. 55 (2), pp.275-321.
4. “L'impact international des articles de recherche français en économie” with Pierre-Philippe Combes , 2003, *Revue Économique*, vol. 54 (1), janvier, pp. 181-217.
5. “La publication d'articles de recherche en économie en France” 2001, with Pierre-Philippe Combes, *Annales d'Économie et Statistique*, no 62, pp. 5-47.
6. “Une analyse économique des “signes de qualité” : labels et certification des produits” 2000, with Anne Perrot, *Revue Économique*, vol. 51 (6), Novembre, pp. 1397-1418.

Working papers:

1. “On double marginalization and vertical integration”, January 2021, with Philippe Choné and Thibaud Vergé.

2. “Full-cost pricing”, December 2020, with Philippe Choné.
3. “Inferring Missing Citations (A quantitative multi-criteria ranking of all journals in economics)”, July 2009, with Pierre-Philippe Combes.
4. “Antitrust Enforcement and Asymmetric Capacities”, January 2001, with Saïd Souam
5. “Idle capacities deter entry in a Bertrand-Edgeworth competition setting with differentiated products”, June 2000
6. “Certification by a monopolist”, 1996, with Anne Perrot

Reports:

1. “Evaluation of the French Research Centers in Economics”, with Pierre-Philippe Combes, 2009. (For the Ministère de l’Éducation Nationale.)
2. “Geographic Disparities and Research in Economics”, with Pierre-Philippe Combes (For the Ministère de l’Éducation Nationale.)
3. “Ranking the Economics Departments throughout Europe”, with Pierre-Philippe Combes, 2002. (For the European Economic Association).
4. “Evaluation of a Reduction of Advertising Time on TV”, with Philippe Février and Michael Visser, 1999 (For the Service Juridique et Technique de l’Information du Premier Ministre).
5. “Norms, Quality, Certification and Compatibility,” with Anne Perrot, 1997 (For the Direction de la Prévision).
6. “Economics of TV: a survey”, 1994 (For the Direction de la Prévision).

Books or Chapters in Books:

1. *Exercices corrigés d’économie industrielle*, 2002, with Philippe Février, 300 pages, in preparation.
2. “Barrières à l’entrée” 1997, with Pierre-Philippe Combes, May, in *Concurrence et Réglementation*, Economica, Anne Perrot editor.
3. “Cartels et Collusion Tacite” 1997 with Saïd Souam, May, in *Concurrence et Réglementation*, Economica, Anne Perrot editor.

Thesis supervision:

- Isis Durrmeyer (supervision with Philippe Février), thesis: 20 November 2012.

Organization:

- Co-organizer of the seminar of Applied Microeconomics (joined seminar Ecole Polytechnique and CREST) between 2010/11 and 2017/18.
- Co-organizer of the Workshop Workshop on Frontiers in Environmental Economics, Paris December 11 and 12, 2017.

- Deputy director of the ADRES (Association pour le Développement de la Recherche en Économie et en Statistique) since January 2017.

Editor:

Editor of *Annals of Economics and Statistics* since January 2017.

Referee:

the *American Economic Review*, *Annales d'économie et de statistiques*, the *B.E. Journal of Economic Analysis & Policy*, the *B.E. Journal of Theoretical Economics*, *les Cahiers d'économie et de sociologie rurale*, *Econometrica*, *Economic Theory*, the *European Economic Review*, the *International Economic Review*, the *International Journal of Industrial Organization*, the *Journal of Development Economics*, the *Journal of the European Economic Association*, the *Journal of Economics & Management Strategy*, the *Journal of Industrial Economics*, the *Journal of Institutional and Theoretical Economics*, *Managerial and Decision Economics*, the *RAND Journal of Economics*, the *Review of Economics Studies*, *Review of Industrial Organization*, *la Revue Économique* and the *Southern Economic Journal*.

PhD committee:

Gil Montant (Université de Caen, 2001), Yannick Gabuthy (Université Lyon 2, 2003), Anne Duchêne (École Nationale des Ponts et Chaussées, 2004), Maxime De Montmarin (Université Aix-Marseille 3, 2004), Magali Jaoul (Université Montpellier 1, 2004), Andreea Cosnita (Université Paris 1, Eurequa, 2006), Matthieu Manant (ENST, 2007), Juliette Rey (Paris 1, 2016).